

Huawei Retail Partner Program

Huawei Retail Partner Program applies to retail companies with an Australian Company Number (ACN) who provide Residential and/or C&I solution to end customers. Several types of Huawei Retail Partners are available, with varying requirements:

Category	Requirements	Benefits
Registered Partner	<ul style="list-style-type: none"> - Apply online to be a Huawei Registered Partner¹ 	<ul style="list-style-type: none"> - Receive welcome pack & Huawei Registered Partner shirt - Access to kickstart incentive from distributors - Receive regular updates from Huawei FusionSolar - Receive product training support - Use Huawei logo on website - Invited to Huawei offline events - Participate in Huawei exclusive retailer campaigns
Elite Partner	<ul style="list-style-type: none"> - Registered Partner - Obtain 3 verified Huawei reviews from end customer per month² - \$100,000 AUD Huawei solar product purchase from wholesale partners³ 	<ul style="list-style-type: none"> - All registered partner benefits - Huawei Elite Partner shirt - Receive Huawei dummy - Access to local service support line - Receive \$1500 marketing sponsorship* - Receive sales leads from Huawei - Obtain Huawei Elite Partner Certificate

		<ul style="list-style-type: none"> - Listed on Huawei FusionSolar AU official website
Premium Elite Partner	<ul style="list-style-type: none"> - Registered Partner - Obtain 4 verified Huawei reviews from end customer per month² - \$250,000 AUD Huawei Solar product purchase from wholesale partners³ 	<ul style="list-style-type: none"> - All Elite Partner benefits - Premium Elite Partner Shirt - Receive \$3000 marketing sponsorship* - Case study opportunity (video + brochure) - Quarterly Incentive Campaign - China Shenzhen Factory Tour opportunity

Terms & Conditions*

1. Please contact Huawei team at info.fusionsolar.au@huawei.com for partnership application
2. Reviews need to be completed through [Solar Quote](#) or social media. For review to be verified: 1) Huawei inverter photo is present, 2) Huawei inverter, solar installer and supplier is mentioned in content. Screenshot of reviews must be attached to Huawei partner application
3. Tax invoice (dated between 1st Jan 2022 and 31st Dec 2022) from wholesale partners must be attached to application email
4. Rewards will be provided in the form of marketing sponsorship which can be used for Huawei-related ads, events, etc. Please provide proposal & KPI to Huawei team at info.fusionsolar.au@huawei.com for marketing sponsorship application
5. Huawei Retail Partner Program is subject to change. Huawei reserves the right of final explanation